

Decio Coviello

e-mail: decio.coviello@hec.ca

web page: <http://tintin.hec.ca/pages/decio.coviello/home.html>

CURRENT POSITION

2016 Canada Research Chair in Economics,

2015 Associate Professor (with tenure), Department of Applied Economics, HEC Montreal,

2014 Researcher, International Centre for Comparative Criminology (University of Montreal)

Fields: Political Economy; Procurement; Labor; Organizational Economics.

PAST PROFESSIONAL EXPERIENCE AND EDUCATION

2016-2022 International Associate, Centre for Economic Performance, London School of Economics,

2011 Assistant Professor, Department of Applied Economics, HEC Montreal,

2010 Post-Doc Research Fellow, Department of Economics, Harvard University,

2009 Visiting Scholar, Department of Economics, Massachusetts Institute of Technology,

2009 Ph.D., Economics, European University Institute, Florence,

2008 *Ricercatore*, University of Rome “*Tor Vergata*”.

2008 Visiting Student, Department of Economics, New York University,

2006 *D. di Ricerca*, Theory and History of Public Economics, U. of Naples Federico II, Naples,

2002 Master in Advanced Studies in Economics (2 years), *G.P.E.M.F.*, *Universitat Pompeu Fabra*,

2002 Master in Economics and Finance, M.E.F., University of Naples Federico II,

2001 *Laurea* in Economics, University of Rome “*La Sapienza*”, *Magna cum Laudem*.

PUBLICATIONS

Effect of Business Uncertainty on Turnover, (with O. Bamieh, A. Ichino, N. Persico), **The Journal of Labor Economics**, accepted for publication.

Minimum Wage and Individual Worker Productivity: Evidence from a Large US Retailer, (with E. Deserranno, N. Persico), **Journal of Political Economy**, Vol. 130, N.9, pg. 2315-2360.

Counterproductive Worker Behavior After a Pay Cut, (with E. Deserranno, N. Persico), **Journal of the European Economic Association**, Vol. 20, N. 1, pg. 222-263

Effect of Mood and Incentives on Workplace Productivity, (with E. Deserranno, N. Persico and P. Sapienza), **The Journal of Law, Economics, & Organizations**, *accepted for publication*.

Effects of Fiscal Demand Shock on Firm Investment, (with I. Marino, T. Nannicini, and N. Persico), **Economic Journal**, Vol. 132, N. 642, p.g. 582-617.

Effect of Labor Specialization on Judicial Productivity, 2019, (with A. Ichino and N. Persico), **The Journal of Law and Economics**, Vol. 62, N.3, pg. 403-426

Bid Rigging and Entry Deterrence: Evidence from an Anti-Collusion Investigation in Quebec, 2018, (with R. Clark, J.-F. Gauthier and A. Shneyerov), **The Journal of Law, Economics, & Organizations**, Vol. 34, N.3, pg. 301-363.

The Effect of Discretion on Procurement Performance: Evidence from a Regression Discontinuity Design, 2018, (with A. Guglielmo, and G. Spagnolo), **Management Science**, Vol. 64, N. 2, pg. 715-738.

Court Efficiency and Procurement Performance, 2018, (with L. Moretti, G. Spagnolo and P. Valbonesi), **The Scandinavian Journal of Economics**, Vol. 120, N.3, pg. 826-58.

PUBLICATIONS (cont'd)

Tenure in Office and Public Procurement, (with S. Gagliarducci), **American Economic Journal: Economic Policy**, Vol. 9, N. 3, (2017) pg. 59-105.

Multitasking, Multi-Armed Bandits, and the Italian Judiciary, **Manufacturing and Service Operations Management**, Vol. 18, N. 4, (2016), pg. 545-558, (with R. Bray, A. Ichino and N. Persico),

The Inefficiency of Workers Time Use, **Journal of the European Economic Association**, Vol. 13, N. 5, (2015), pg. 906-947, (with A. Ichino and N. Persico),

An Economic Analysis of Black-White Disparities in NYPD's Stop and Frisk Program, **Journal of Legal Studies**, Vol. 44 (June 2015), pg. 315-360, (with N. Persico),

Time use and Task Juggling, **American Economic Review**, Vol. 104, N. 2, (2014), pg. 609-623, (with A. Ichino and N. Persico),

The Role of Publicity Requirement on Entry and Auctions Outcomes, **Journal of Public Economics**, Vol. 109, (2014), pg. 76-100, (with M. Mariniello),

Financial Education and Investment Attitudes in High Schools: Evidence from a Randomized Experiment, **Applied Financial Economics**, Vol. 23, N. 10, (2013), pg. 817-836, (with L. Becchetti and S. Caiazza),

Weak Instruments and Weak Identification in Estimating the Effects of Education on Democracy, **Economics Letters**, N.96, (2007), pg.301-306, (with M. Bobba).

COMPLETED PAPERS

Complementary Bidding and the Collusive Arrangement: Evidence from an Antitrust Investigation (with R. Clark and A. De Leverano), *revision requested American Economic Journal: Microeconomics*

Procurement with Manipulation (with A. Guglielmo, C. Lotti, and G. Spagnolo), *reject and resubmit Journal of Public Economics*

Centralized Procurement and Delivery Times: Evidence from a Natural Experiment in Italy (with R. Clark and A. De Leverano) , *reject and resubmit RAND*

BOOK CHAPTERS AND NON-REFEREED PUBLICATIONS

Does Aid help build Economic Institutions?, 2006, (with R. Islam), *World Bank Research Working Papers*, N.3990,

Instrumental Variables Regressions in Growth, Geography and Institutions: Reconsidering some results, 2003, *P&P* of the ICES2003 conference "Globalisation and the Political Economy of Development in Transition Economies *From Transition to Development*", pg. 142-153, The Faculty of Economics at the University of Sarajevo and The World Bank, Sarajevo (Bosnia-Herzegovina),

Giudici in Affanno (with A. Ichino and N. Persico), *Annuario di Diritto Comparato e Studi Legislativi*, 2011, forthcoming.

RESEARCH GRANTS

2021-2025 Social Sciences and Humanities Research Council (SSHRC), Manipulated Procurement, Insight grants,

2018-2022 Social Sciences and Humanities Research Council (SSHRC), Dark Web, Insight grants, co-researchers
David Decary-Hetu, Jean-Marc Robert,

2018-2020 Social Sciences and Humanities Research Council (SSHRC), Minimum Wage, Insight grants,

2016-2026 Canada Research Chair in Economics, Social Sciences and Humanities Research Council (SSHRC),

2016-2026 Canada Foundation for Innovation, John-R. Evans Leaders Fund,

2016-2022 Social Sciences and Humanities Research Council (SSHRC), Partnership Grant, *Accès au Droit et Access à la Justice*, joint with P. Noreau,

2014-2017 Social Sciences and Humanities Research Council (SSHRC), Insight grants,

joint with A. Amicelle, B. Dupont, C. Morselli
2014-2017 Fonds Québécois de recherche sur la société et la culture (FQRSC)
2012-2013 HEC Montreal, Power Corrupts
2009-2011 Einaudi Institute for Economics and Finance (EIEF), (with S. Gagliarducci)
2008 Young Researchers Excellences, Region *Basilicata*
2007-2008 University of Salerno and CSEF, Research Grant
2004-2008 Italian Ministry of Foreign Affairs
2002-2005 Italian Ministry of University and Research
2002 Region Basilicata, Master of Science Grant
1998-2000 Undergraduate Research Grant, Department of Statistics, University of Rome "La Sapienza"

DEPARTMENT AND UNIVERSITY SERVICE

2022 New Frontiers in Research Fund – Exploration (NFRF-FNFR)
2021 National Science Foundation (Economics Program)
2022-2019 Insight Development Grants Selection Committee (Economics , SSHRC)
2017-2021 Editorial Advisor Canadian Journal of Economics
2018- Ph.D. in Applied Economics, HEC Montreal, Coordinator
2017-2021 Canadian Journal of Economics Harry Johnson and Robert Mundell Prizes committee
2013-2017 Coordinator, CIRPEE Seminars Institute of Applied Economics HEC Montreal,
2022, '21, '18, '16, '11 Recruiting Committee, Department of Applied Economics HEC Montreal.

STUDENTS

PhD:
Completed: Kiana Basiri (Ryerson University), Adriano de Leverano (ZEW Mannheim),
Pending: Raphael Zerbato, Mohamed Coulibaly,
Master: Regine Cleophat, Emmanuelle Flaubert, Louis Poirier, Ahmad Ahmad, Jean-Francoise Gauthier, Alex Arsenault,
Marc-Andre Desaulniers, Catherine Letourneou, Athan Zafirov, Roman Metivet, Issam Abdo-Ahmad.

COURSES TAUGHT

2014- Applied Econometrics and Machine Learning, Ph.D.-Graduate, HEC Montreal
2022- Market Structure and Competition (Managerial Economics), MBA, HEC Montreal
2013-2017 Organizational Economics, Graduate, HEC Montreal
2011-2013 Econ. Problems and Policy Analysis, Undergraduate, HEC Montreal
2011-2013 Policy Analysis and Taxation, Undergraduate, HEC Montreal
2009-2010 Introduction to Econometrics, Undergraduate, *University of Rome 2, "Tor Vergata"*
2009-2010 Applied Economics (with Stata), PhD, *University of Rome 2, "Tor Vergata"*

OTHER PROFESSIONAL EXPERIENCE

2015-2017 Consultant, The World Bank, Project: Impact Evaluation of Governance Program,
2005 Consultant, The World Bank, Project: Aid and Corruption.

PROFESSIONAL SERVICE

- 2019- Treasurer for the Society for Institutional & Organizational Economic (SIOE)
- 2018 Local Organizer (with Nicolas Sahuguet) of the annual conference of SIOE at HEC Montreal
- 2017 Steering Committee for the World Bank Impact Evaluation Governance Program,
- 2013-2019 Co-organizer of the Québec Political Economy Conference
- 2017- Scientific committee of the Petralia Applied Economics Workshop,
- 2014 Scientific committee of the Brazilian Conference Series on Public Procurement,
- 2011 Evaluator of ``Progetti di Ateneo'' research proposal, University of Turin.

REFEREE ACTIVITY

American Economic Review, Econometrica, Journal of Political Economy, Review of Economic Studies, Quarterly Journal of Economics, Journal of the European Economics Association, American Economic Journal: Economic Policy, RAND, The Economics Journal, Labour Economics, Labour, Journal of Development Economics, Journal of Economics Managements and Strategies, Journal of Law Economics and Organizations, Journal of Public Economics (outstanding referee), Oxford Bulletin of Economics and Statistics, Review of Finance, The Berkeley Electronic Journal of Economic Analysis & Policy.

PRESENTATIONS

- 2022: *SIOE, Petralia Sottana Applied Economics Workshop*
- 2021: *SIOE, World Bank-Bank of Italy workshop on the productivity of public administrations*
- 2020: *EALE-Sole, SIOE 2020, Goethe University Frankfurt*
- 2019: *Dartmouth College, Arizona State University, UCLA Anderson, Berkeley-Paris Workshop, QuantLaw University of Arizona, UOttawa*
- 2018: *CIRANO, University of Miami, Syracuse University, University of Toronto, World-Bank De Jure,*
- 2017: *NYU, SIOE 2017, IGIER-CSEF Symposium, Ortygia Business School, Uppsala University, McGill University*
- 2016: *IMF, World-Bank, Bank of Canada, University of Vermont,*
- 2015: *University of Calgary, IPEA-FGV, Applied-Micro Group Montreal, World-Bank,*
- 2014: *University of Calgary, University of Montreal, European Winter Meeting Econometric Society, World Bank-DIME, North American Summer Meeting Econometric Society, International Society for New Institutional Economics,*
- 2013: *Sorbonne Business School, Bank of Italy, University of Calgary, Queen's University, LACEA-PEG, PUC-RIO, FGV-Sao Paulo, University of Belo Horizonte,*
- 2012: *McGill University, Sorbonne Business School, The World Bank,*
- 2011: *Berkeley Haas, Rotterdam, Michigan Ross, HEC Montreal, Paris Sorbonne, CEPR-Venice, University of Utah,*
- 2010: *New Economics School, MIT-IO, MIT-OE, University of Rome 2, ULB-ECARES, Copenhagen Business School, University of Padua, CEPR-IO Toulouse, IZA-SOLE Bonn,*
- 2009: *MIT, University of Virginia, Emory University, Petralia Soprana Applied Economics Workshop, Italian Society of Econometrics,*