#### Preference robust optimization for decision making under uncertainty

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### The Diet Selection Problem

(Bertsimas & O'hair, 2013)

- 8.3% of U.S. population (25.8 million) have diabetes which can have serious complications
- Type II diabetes is known to be related to obesity
- Dietary change is among the most effective ways of preventing/controlling the disease
- A study made in the UK showed that only 20% of dieters last more than one month



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How can we identify optimal diets?



Less than

2.400ma

300a

25g

2,400mg

375g

30g

Sodium

Total Carbohydrate

**Dietary Fiber** 

#### The Portfolio Selection Problem

- An individual meets with his financial advisor to tell him he wishes to invest in a given industrial sector, country, etc.
- Since uncertain factors affect performance, a
   « good » portfolio is one where the risks of losses are best justified by the potential gains





#### The Portfolio Selection Problem

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# Why are these decisions difficult to make?

- Something important is at stake
- Someone is held accountable for the decision
- The performance measure is multi-dimensional
- The alternatives are numerous
- Numerical optimization can only help once the decision maker's subjective preferences have been fully characterized.

## How can we elicit subjective preferences?

 An individual that wishes to control his diet can make pairwise comparisons of meals that he prefers





# How can we elicit subjective preferences?

• An investor can indicate what type of wealth evolution he is comfortable with



#### The strength of utility theory

 In 1954, G. Debreu established that if the preference relation is complete, transitive, and continuous, then there exists a utility mapping such that

 $X \succeq Y \quad \Leftrightarrow \quad u(X) \ge u(Y)$ 

where  $X, Y \in \mathbb{R}^M$  describe two alternatives

• This implies that any such preference relation can be numerically optimized

 $\max_{x \in \mathcal{X}} \ u(Z(x))$ 

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- Solutions :
  - Make simplifying assumptions about the structure of u() in order to allow interpolation
  - Employ a scheme that handles uncertainty about u()

• Issue #2: One can easily provide false information about his preferences. (Kahneman & Tversky, 1979)

Example (adapted from Kahneman & Tversky, 1979)

We are expecting a new outbreak of the flu virus H1N1 next winter in Canada. Experts believe that 5000 people will die if nothing is done.

Which program should be adopted ?

Drug A (well studied): 4000 among those at risk would be saved Drug B (experimental): 80% chance that everyone is saved, 20% that none are saved Example (adapted from Kahneman & Tversky, 1979)

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Drug C : 1000 people would end up dying Drug D : 20% chance that all those at risk die, 80% that none of them die Example (adapted from Kahneman & Tversky, 1979)

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Drug A (well studied): 4000 among those at risk would be saved Drug B (experimental): 80% chance that everyone is saved, 20% that none are saved Drug C (same as A): 1000 people would end up dying Drug D (same as B): 20% chance that all those at risk die, 80% that none of them die

Many select Drug A & D but do not mean to be inconsistent.

- Issue #2: One can easily provide false information about his preferences. (Kahneman & Tversky, 1979)
- Solutions :
  - Make simplifying assumption about the structure of u() in order to filter the errors
  - Employ a scheme that handles uncertainty about u()

# Uncertainty models for preferences

• Stochastic uncertainty:  $u \sim F_u$ (e.g. Chajewska et al. 2000)



# Uncertainty models for preferences

- Stochastic uncertainty:  $u \sim F_u$  (e.g. Chajewska et al. 2000)
- Knightian uncertainty:  $u \in \mathcal{U}$ (e.g. Hadar & Russell, 1969; Boutilier et al. 2006; Evren & Ok, 2011)



#### Preference robust optimization

• Max-min utility (Hu & Mehrotra, 2015):

maximize	min $u(Z($	x))
$x{\in}\mathcal{X}$	$u \in \mathcal{U}$	

• Dominance constraint (Dentcheva & Ruszczynski, 2003; Haskell et al., 2016):

$$\begin{array}{ll} \underset{x \in \mathcal{X}}{\text{maximize}} & f(x) \\ \text{subject to} & u(Z(x)) \ge u(Z_0) \ , \ \forall \, u \in \mathcal{U} \end{array}$$

• Optimized dominance: choosing  $\{Z_t\}_{t\in\mathbb{R}}, Z_t \succeq Z_{t'}, \forall t \ge t'$  (Armbruster & D., 2015; D. & Li, 2017)

 $\begin{array}{ll} \underset{x \in \mathcal{X}, t \in \mathbb{R}}{\text{maximize}} & t\\ \text{subject to} & u(Z(x)) \geq u(Z_t) \ , \ \forall \, u \in \mathcal{U} \end{array}$ 

The role of preference robust optimization in decision making under uncertainty

#### Decision making under uncertainty

- Let  $(\Omega, \Sigma, P)$  be a probability space with  $|\Omega| = M$ and  $Z(x): \Omega \to \mathbb{R}$  a random variable
- Preference between two R.V. depends on our attitude towards risk

**Theorem.** Every decision maker expresses some level of aversion to risk



## Decision making under

St. Petersburg paradox





I offer you to participate in the following game:

- 1. I flip an unbiased coin
- 2. First throw: if it falls on « head », I give you 2\$, otherwise I flip again
- 3. Second throw: If it falls on « head », I give you 4\$, otherwise I flip again
- K-th throw: If it falls on « head », I give you 2<sup>k</sup>\$, otherwise I flip again

What is the largest amount you would pay to play this game?

## Decision making under

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, (LIBERTY 2013) =16\$

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W What if I tell you that the expected winning is infinite ?

$$\mathbb{E}[Z] = \frac{1}{2} \cdot 2 + \frac{1}{4} \cdot 4 + \dots + (\frac{1}{2})^k \cdot 2^k + \dots = \infty$$

#### How can one assess risk tolerance?

[Grable & Lytton, Financial Services Review (1999)]

- You have just finished saving for a « once-in-a-lifetime » vacation. Three weeks before you plan to leave, you lose your job. You would:
  - A. Cancel the vacation
  - B. Take a much more modest vacation
  - C. Go as scheduled, reasoning that you need the time to prepare for a job search
  - D. Extend your vacation, because this might be your last chance to go first-class
- Case yold y Bland was rate I am Crisham i and I am Crisham i am Crish
- 2. You are on a TV game show and can choose one of the following. Which would you take?
  - A. \$1,000 in cash
  - B. A 50% chance at winning \$ 5000
  - C. A 25% chance at winning \$ 10,000
  - D. A 5% chance at winning \$100,000



## Axiomatic assumptions

- Monotonicity:  $X \ge Y \implies X \succeq Y$
- Risk Aversion:  $X \succeq Y \Rightarrow \theta X + (1 \theta)Y \succeq Y, \forall \theta \in [0, 1]$
- Law Invariance:  $X =_P Y \Rightarrow Y \approx X$
- Independence:  $X \succeq Y \Rightarrow X \bigotimes Z \succeq Y \bigotimes Z, \forall Z$
- Translation Invariance:  $X \succeq Y \Rightarrow X + t \succeq Y + t, \forall t$
- M+RA+LI+Indep. = Expected utility for some non-decreasing concave function (von Neumann & Morgenstern, 1944)
- M+RA+LI+TI = Law invariant convex risk measures: (Kusuoka, 2001)
  - Scale Invariance :  $X \succeq Y \Rightarrow \alpha X \succeq \alpha Y, \ \forall \alpha \ge 0$

• In the case of expected utility, let  $\mathcal{S}:=\mathbb{R}$  :

 $\mathcal{U} := \{ u \mid \exists v : \mathcal{S} \to \mathbb{R}, \, u(\cdot) = \mathbb{E}[v(\cdot)], \, v(0) = 0 \}$ 

 $\begin{array}{ll} \text{Monotonicity:} & \exists \, \partial v : \mathcal{S} \to \mathbb{R}, \ \partial v(\cdot) \geq 0\\ \text{Risk aversion:} & v(y) \leq v(x) + (y - x) \partial v(x), \ \forall \, x, y \in \mathcal{S}\\ \text{Pairwise comparisons:} & \mathbb{E}[v(W_k)] \geq \mathbb{E}[v(Y_k)], \ \forall \, k \end{array} \right\}$ 

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• Fortunately, we can replace S with finite set S' that only includes the joint support of  $W_k$ ,  $Y_k$  and  $Z_t$ 

• In the case of risk measures, let  $\mathcal{S}:=\mathbb{R}^M$  :

$$\begin{split} \mathcal{U} &:= \{ u \mid \exists \, \rho : \mathcal{S} \to \mathbb{R}, \, u(\cdot) = -\rho(\cdot), \, \rho(0) = 0 \\ & \text{Monotonicity:} \quad \exists \, \nabla \rho : \mathcal{S} \to \mathbb{R}, \, \nabla \rho(\cdot) \leq 0 \\ & \text{Risk aversion:} \quad \rho(Y) \geq \rho(X) + (Y - X) \nabla \rho(X), \, \forall X, Y \in \mathcal{S} \\ & \text{Translation invariance:} \quad 1^T \nabla \rho(X) = -1, \, \forall X \in \mathcal{S} \\ & \text{Scale invariance:} \quad \rho(X) = X^T \nabla \rho(X), \, \forall X \in \mathcal{S} \\ & \text{Law invariance:} (\text{see details in Delage & Li, 2016}) \\ & \text{Pairwise comparisons:} \quad \rho(W_k) \leq \rho(Y_k), \, \forall k \end{split}$$

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  - Fortunately, we can replace  ${\cal S}_{}$  with finite set  ${\cal S}'$  that only includes all  $W_{k}, \; Y_{k}$  , and  $\; Z_{t}$

## How do we optimize ?

• Consider maximizing worst-case utility surplus:

$$\underset{x \in \mathcal{X}}{\text{maximize}} \quad \psi(x) := \underset{u \in \mathcal{U}}{\min} \ u(Z(x)) - u(Z_t)$$

• One can actually show that

$$\psi(x) = \begin{cases} \min_{\substack{u \in \mathcal{U}(S') \ \alpha, \beta: \alpha^T X + \beta \le u(X), \ \forall X \in S'}} \inf_{\substack{\alpha^T Z(x) + \beta - u(Z_t) \\ \dots \\ u \in \mathcal{U}(S')}} \sum_{\substack{\alpha, \beta: \alpha y + \beta \le u(y), \ \forall y \in S'}} \alpha Z(x) + \beta - u(Z_t) \end{bmatrix} \\ \underbrace{\text{Expected utility}} \end{cases}$$

• Duality can be applied to get a finite dimensional optimization problem

## How do we optimize ?

• Without further ado, here is the reformulation for expected utility (with  $Z(x) := h(x, \xi(\omega))$ ):



## How do we optimize ?

• Consider instead the case:

 $\begin{array}{ll} \underset{x \in \mathcal{X}, t \in \mathbb{R}}{\text{maximize}} & t\\ \text{subject to} & u(Z(x)) \geq u(Z_t) \ , \ \forall \, u \in \mathcal{U} \end{array}$ 

 If t\* is known to lie in some interval [t<sub>0</sub>, t<sub>1</sub>], then one can employ the bisection method on t:

 $\max_{t \in [t_0, t_1]} t : \max_{x \in \mathcal{X}} \min_{u \in \mathcal{U}} u(Z(x)) - u(Z_t) \ge 0$ 

- 1. Optimized dominance reduces to max-min utility when  $u(Z_t) = u'(Z_t), \ \forall u, u' \in \mathcal{U}, \ \forall t$ 
  - In expected utility this occurs if  $\mathcal{S} \subseteq [z_{\min}, \ z_{\max}]$

 $Z_t := \left\{ \begin{array}{ll} z_{\max} & \text{ with prob. } t \\ z_{\min} & \text{ with prob. } 1-t \end{array} & \& \forall u \in \mathcal{U}, \left\{ \begin{array}{ll} u(z_{\max}) = 1 \\ u(z_{\min}) = 0 \end{array} \right\} \right.$ 

• With convex risk measures, this occurs if

$$Z_t := t$$

- 2. When  $Z_t := t$ , the proposed decision is guaranteed to be preferred to the largest available guaranteed return
  - As a consequence, it implements a conservative use of preference information

2. Example: Consider the following two risky investments.  $\mathcal{U} := \{ u \mid u \text{ concave}, \ u(-100) = 0, \ u(2) = 1 \}$ Max-min expected utility would recommend : u\*=1 2\$ E[u\*(A)]=0.99 99% 100% В ► 0\$ E[A]=0.98 1% E[B]=0 u\*=0 -100\$ 26/34

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#### Accounting for elicitation errors

 Since even the best intention can lead to making mistakes, we might need to account for mislabeled comparisons



• One can replace the comparison constraint with:

 $\exists \delta \in \mathbb{R}^K, \|\delta\|_1 \leq \Gamma, \ u(W_k) + \delta_k \geq u(Y_k), \ \forall k = 1, \dots, K$ 

 Bertsimas and O'hair (2015) even propose accounting for some preference reversals with :

$$\exists z \in \{0,1\}^K, \ \sum z_k \le \Gamma, \ \left\{ \begin{array}{c} u(W_k) \ge u(Y_k) - M z_k \\ u(Y_k) \ge u(W_k) - M(1 - z_k) \end{array} \right\}, \ \forall k$$

# A brief survey of our numerical experiments

## Numerical experiments

- Experiments are made using empirical stochastic models based on historical weekly returns from Yahoo Finance
- We create a synthetic decision maker with some choice of  $\bar{u}(\cdot)$  which is kept hidden
- Information comes from a number of comparisons made using  $\bar{u}(\cdot)$  for sets of randomly picked  $(W_k, Y_k)$
- Results are averaged over a large number of stochastic models and sets of comparisons

#### Performance in terms of certainty equivalent\*



\* Certainty equivalent :  $\bar{u}(CE[Z(x)]) = \bar{u}(Z(x))$ 

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#### Effect of elicitation strategy

• One can improve convergence rate by designing effective elicitation strategies



## Quality of recovered u()



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## Quality of recovered u()



- Exponential utility model does not recover true utility function
- Piecewise linear model takes excessive risks when information is limited
- Optimized dominance resolves both issues

## Conclusion

- Many optimization problems involve objective functions that need to reflect the decision maker's preferences
- PRO accounts for the limited knowledge about these preferences : axioms + pairwise comparisons
- PRO offers valuable guarantees with respect to the unrevealed preference relation
- PRO preserves difficulty of resolution: LP —> LP
- Many potential applications: game theory, revenue management, expert systems, recommendation systems...

# Thank you for your attention



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